

# NATIONAL ASSOCIATION OF REALTORS®

## *Pending Home Sales Index (PHSI)*

Year	United States					United States						
	Northeast	Midwest	South	West	Northeast	Midwest	South	West				
2007	96.3	86.8	89.9	107.9	92.4	*	*	*	*	*		
2008	87.2	73.8	80.8	90.3	99.4	*	*	*	*	*		
2009	95.1	76.6	88.9	99.0	109.7	*	*	*	*	*		
		Seasonally Adjusted Annual Rate						Not Seasonally Adjusted				
2009	Nov	97.0	77.4	84.8	98.5	122.8	78.1	52.9	65.7	78.8	109.8	
2009	Dec	97.8	78.1	89.2	100.2	118.5	63.2	42.4	55.5	68.2	79.7	
2010	Jan	90.2	71.3	80.4	98.0	102.9	74.3	52.5	64.1	77.5	96.8	
2010	Feb	97.7	77.7	97.7	107.5	98.0	89.1	68.8	93.2	96.3	89.1	
2010	Mar	104.6	75.6	100.1	124.6	100.4	120.3	99.1	116.5	139.9	110.1	
2010	Apr	110.9	97.9	104.3	123.6	107.9	133.4	124.8	134.4	152.3	109.4	
2010	May	77.7	67.0	70.8	82.7	85.3	89.0	87.0	81.2	93.9	91.3	
2010	Jun	75.5	58.8	64.1	85.3	85.1	92.7	78.9	79.1	106.1	96.9	
2010	Jul	78.9	62.4	66.6	85.1	95.0	85.4	65.5	69.3	99.3	96.2	
2010	Aug	82.4	60.6	68.1	90.8	101.1	90.9	66.0	72.3	97.8	119.2	
2010	Sept	80.9	59.6	64.2	87.6	104.7	77.1	50.1	62.9	80.5	107.7	
2010	Oct r	89.1	71.3	81.7	93.1	104.3	84.0	66.6	74.9	85.1	105.3	
2010	Nov p	92.2	72.6	78.3	91.4	123.3	76.2	51.7	62.7	74.8	111.6	
	<b>vs. last month:</b>	<b>3.5%</b>	<b>1.8%</b>	<b>-4.2%</b>	<b>-1.8%</b>	<b>18.2%</b>	<b>-9.3%</b>	<b>-22.4%</b>	<b>-16.3%</b>	<b>-12.1%</b>	<b>6.0%</b>	
	<b>vs. last year:</b>	<b>-5.0%</b>	<b>-6.2%</b>	<b>-7.7%</b>	<b>-7.2%</b>	<b>0.4%</b>	<b>-2.4%</b>	<b>-2.3%</b>	<b>-4.6%</b>	<b>-5.1%</b>	<b>1.6%</b>	